

Table 12. Salaries for Management Positions, by Sector, 2013

Sector	Median	Mean	S.D.	N
Educational Institutions	\$89,000	\$99,908	40,677	6,285
Public Institutions	\$75,000	\$94,693	48,525	3,664
Private Institutions	\$115,000	\$107,198	24,180	2,621
Government	\$93,000	\$94,999	21,622	5,176
Local Government	\$72,000	\$86,097	22,788	1,716
State Government	\$108,350	\$97,829	18,535	1,446
Federal Government	\$105,000	\$100,552	20,207	2,014
Private Sector (Self-employment excluded)	\$153,000	\$188,374	159,079	10,085
For-Profit	\$155,000	\$246,298	186,239	5,798
Non-Profit	\$107,000	\$110,048	44,180	4,287
Self-Employed	\$110,000	\$111,986	44,259	1,423
All Sectors	\$110,000	\$138,395	117,307	22,969

Source: 2013 National Survey of College Graduates, National Science Foundation.