

Table 12  
Starting Salaries for Full-time Employment Positions in Psychology Among  
1996 Master's, Specialist's, and Related Degree Recipients in Psychology

	Median	Mean	SD	<u>N</u>
Direct human services: Clinical psychology				
All settings	26,000	25,999	5,260	160
Public general hospital	22,000	21,889	6,585	9
Outpatient mental health clinic	27,000	26,286	3,302	7
CMHC	25,000	25,736	4,040	61
Developmental disabilities facility	25,000	26,600	7,668	5
Other community social svc agency	25,000	25,200	4,873	15
Criminal justice system	30,000	30,364	1,567	11
Other nonprofit org	25,000	26,364	5,679	11
Independent practice	28,000	27,651	4,944	7
Hospital	25,000	24,238	6,057	21
Clinics	25,000	25,872	3,996	71
Community social service	25,000	25,138	6,916	29
Business/government/other settings	30,000	28,300	4,458	23
Direct human services: Community psychology				
All settings	31,000	32,694	7,704	8
Direct human services: Counseling psychology				
All settings	27,000	28,869	7,939	266
Univ/college student counseling/svcs center*	19,227	19,924	4,717	6
Secondary school*	28,000	30,473	11,159	24
Elementary school*	26,000	26,468	5,532	21
Public general hospital	30,000	34,333	13,125	6
For-profit, private psychiatric hospital	29,000	29,667	7,101	12
Outpatient mental health clinic	25,000	26,500	5,831	8
CMHC	24,500	25,739	4,362	58
Counseling or guidance ctr (not school or college)	32,000	29,827	5,152	9
Substance abuse facility	25,000	26,385	4,610	13
Other community social svc agency	25,000	24,906	4,579	40
Criminal justice system	32,000	35,432	8,304	9
State govt agency	30,000	30,889	8,894	9
Other nonprofit org	27,000	29,051	6,807	11
Schools & other educational settings	33,000	34,682	10,754	50
Hospital	28,000	30,071	8,402	28
Clinics	25,000	26,111	5,052	71
Community social service	25,000	25,889	4,815	74
Business/government/other settings	30,000	31,120	7,809	37
Direct human services: Educational psychology				
All settings	30,000	29,556	8,176	19
Elementary school*	28,000	28,836	4,719	5
Schools & other educational settings	30,556	31,046	8,173	12
Direct human services: General psychology				
All settings	25,000	26,227	8,156	22
Hospital	21,000	27,000	12,083	5
Community social service	25,000	26,000	5,627	7

(continued)

Table 12 (continued)  
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	Median	Mean	SD	<u>N</u>
Direct human services: School psychology				
All settings	36,667	36,591	8,898	197
Secondary school*	29,000	28,236	6,618	27
Elementary school*	30,273	30,244	7,220	73
School system district office*	32,364	30,373	7,664	30
Special education	36,056	37,470	8,657	48
Other educational setting	34,500	33,130	11,227	6
Schools & other educational settings	36,667	36,637	8,824	184
Community social service	33,500	33,833	7,754	8
Direct human services: Forensic psychology				
All settings	30,000	29,071	5,553	14
CMHC	26,000	27,200	5,891	5
Clinics	26,000	27,200	5,891	5
Community social service	30,000	27,800	5,891	5
Direct human services: Marriage & family counseling				
All settings	27,500	28,532	9,266	14
Nonprofit, private psychiatric hospital	30,000	34,956	10,891	5
Hospital	30,000	34,956	10,891	5
Community social service	24,000	25,000	4,000	5
Direct human services: Other counseling (e.g., guidance/rehab)				
All settings	25,500	31,111	13,087	8
Direct human services: Behavior analysis				
All settings	32,000	35,306	10,306	8
Direct human services: Other, in psychology				
All settings	32,000	31,041	5,933	19
Schools & other educational settings	35,444	32,508	9,003	7
Clinics	27,000	29,000	3,808	5
Administration of human svcs				
All settings	33,500	33,126	9,604	52
CMHC	36,000	34,200	9,011	5
Other community social svc agency	31,389	31,378	7,762	10
State govt agency	34,000	32,200	8,319	5
Other nonprofit org	34,000	33,444	5,151	9
Clinics	38,000	36,833	10,323	6
Community social service	32,389	32,207	7,195	22
Business/government/other settings	34,000	33,545	11,783	22
Applied psychology				
All settings	36,000	40,566	24,705	67
Consulting firm	40,000	46,643	30,076	14
Corporation	36,000	37,169	12,891	25
Local govt agency	38,000	36,200	8,106	5
Community social service	26,000	27,178	7,817	5
Business/government/other settings	36,500	43,043	27,231	52

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Table 12 (continued)  
Starting Salaries for Full-time Employment Positions in Psychology Among  
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	Median	Mean	SD	<u>N</u>
Administration of applied psychology				
All settings	34,500	35,667	8,618	6
Research				
All settings	28,111	29,561	9,126	43
Research center or institute	28,500	29,833	6,940	6
Corporation	35,000	38,400	13,594	5
University settings	28,000	25,923	8,798	13
Business/government/other settings	32,000	34,164	8,039	19
Administration of research				
All settings	31,000	40,375	24,213	8
Faculty positions				
Lecturer/Instructor*	25,227	23,591	9,880	6
Academic adviser *	22,091	25,182	9,255	9
Other faculty position *	31,000	39,309	17,893	5
Schoolteachers				
All settings*	31,864	34,326	10,949	12
Secondary school*	35,000	36,352	12,533	8
Schools & other educational settings*	31,864	34,326	10,949	12
Educational administration				
All settings	30,000	29,264	6,420	16
Community social service	26,000	28,600	6,986	5
Other administrative position				
All settings	35,000	36,000	12,693	24
Business/government/other settings	35,000	38,020	12,930	17
Other type of position				
All settings	30,000	32,849	15,987	39
Corporation	34,222	31,460	8,195	7
Small business	24,000	24,800	8,289	5
Schools & other educational settings	34,833	33,889	16,730	6
Business/government/other settings	29,500	31,384	11,106	24

Source: 1996 Master's, Specialist's, and Related Degrees Employment Survey, Research Office, APA.

Note. The data represent starting salaries at the time of the survey (Spring 1996). Statistics are not provided where there are less than 5 respondents. Caution should be exercised when interpreting statistics where the N is less than 10 or the standard deviation is large. Only respondents with full-time positions related to psychology are included in this table.

\*Salaries in these settings are typically paid on a 9-10-month (academic year) basis and are reported as such. The statistics given here can be converted to their 11-12-month (calendar year) equivalents by multiplying by 11/9.