

TABLE 10
Applied Psychology--Industrial/Organizational
Doctoral-level, 11-12-month Salaries for Selected Settings: 1997

Setting and Experience	Median	Q1	Q3	Mean	SD	N
Self-employed						
25 - 29 years	100,000	75,000	140,000	113,333	64,697	15
Consulting Firm						
2 - 4 years	64,000	53,500	70,500	64,292	15,347	24
5 - 9 years	87,000	65,500	103,500	90,375	41,873	16
10 - 14 years	105,000	85,000	170,000	119,143	45,370	7
15 - 19 years	155,000	85,000	195,000	153,857	71,278	14
20 - 24 years	125,000	85,000	150,000	139,529	103,078	17
25 - 29 years	115,000	90,000	220,000	143,636	76,847	11
30 +	132,500	95,000	255,000	166,556	125,770	18
Business/Industry						
2 - 4 years	69,000	60,000	86,000	71,133	13,336	15
5 - 9 years	73,000	63,500	76,500	82,000	45,486	16
10 - 14 years	85,000	80,000	93,000	87,647	17,539	17
15 - 19 years	96,000	89,000	135,000	111,154	33,161	13
20 - 24 years	135,000	80,000	153,000	128,000	44,826	7

Source: 1997 Salaries in Psychology. Research Office, American Psychological Association. 1998.